



FOR IMMEDIATE RELEASE

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HSCA APPLAUDS AMERICAN HOSPITAL ASSOCIATION (AHA) SURVEY SHOWING THAT HOSPITALS RELY ON GPOS TO REDUCE COSTS & HELP ENSURE PATIENT ACCESS TO LIFE-SAVING PRODUCTS

AHA Report Finds Hospital Purchasing Executives Overwhelmingly Satisfied with National GPOs; GPOs Rate Highest on Cost Savings and Are Increasingly Offering Additional Services

Washington, DC (October 23, 2014) – Healthcare Supply Chain Association ([HSCA](#)) President Curtis Rooney today released the following statement applauding a new American Hospital Association ([AHA](#)) and Association for Healthcare Resources & Materials Management ([AHRMM](#)) [survey](#) of hospital supply chain executives:

“The American Hospital Association survey reaffirms what group purchasing organizations (GPOs) and their hospital members already know: Hospitals rely on their GPO partners to be critical cost-savings engines and to help source life-saving medical products for the patients they serve. Hospital purchasing executives are sophisticated shoppers in a competitive market and they continually turn to GPOs to help deliver the best products at the best value.

“Hospitals are facing mounting financial pressure and GPOs are part of the private-sector solution for bending the healthcare cost curve. GPOs operate in an extremely competitive market environment and every GPO offers a unique value proposition to help hospitals reduce costs and to meet evolving hospital needs. HSCA is pleased to see that hospitals are not only overwhelmingly satisfied with the ability of their GPO to deliver cost savings, but also see a strong and expanding future role for GPOs that extends beyond supply chain management.”

To read the full AHA/AHRMM report, “*Hospital Supply Chain Executives’ Perspectives on Group Purchasing: Results from a 2014 National Survey*,” click [here](#).

To read a literature review evaluating the performance of GPOs, click [here](#).

To read the full AHA survey press release, click [here](#).

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About the Healthcare Supply Chain Association (HSCA)

The Healthcare Supply Chain Association, formerly the Health Industry Group Purchasing Association, is a broad-based trade association that represents 14 group purchasing organizations, including for-profit and not-for-profit corporations, purchasing groups, associations, multi-hospital systems and healthcare provider alliances. HSCA’s mission is to advocate on behalf of healthcare group purchasing associations, to provide educational opportunities designed to improve efficiencies in the purchase, sale and utilization

of all goods and services within the health industry and to promote meaningful dialogue between GPOs. For more information, visit www.supplychainassociation.org. Follow HSCA on Twitter [@HSCA](https://twitter.com/HSCA).