2014 HEALTHCARE SUPPLY CHAIN EXPO

CO-HOSTED BY HSCA AND HISCI

October 15-17, 2014
JW Marriott Washington, DC
HealthTrust is a proud supporter of the 2014 Healthcare Supply Chain Expo

HealthTrust is committed to strengthening Provider performance and clinical excellence through an aligned membership model and the delivery of total cost management solutions.

Visit us at Healthtrustpg.com
Welcome to Expo!

On behalf of HSCA and HISCI, we would like to welcome you to the 2014 Healthcare Supply Chain Expo. This year we have added some exciting new features to the event that we hope will make your experience onsite much more valuable.

One of these new features is our Expo App, a brand new way for you to network with other attendees throughout the event! The Expo App provides you with all event information, including maps, schedules, speaker slides, and more! The app also has an attendee directory and a scheduling feature to help you set up appointments.

Other new features at Expo include:

• **Pre-Conference Learning:** ANAE Workshop for Suppliers;
• **Targeted Education:** Supply Chain Modernization Workshop;
• **Additional Touch Points:** GPO Showcase; and
• **High-Level Insight:** The Executive Summit Panels.

While we have made new changes this year, the activities that have always made Expo great will still be here, including the Reverse Tradeshow and our evening receptions.

This is your conference, and we hope you enjoy it. Please stop by the registration desk if you have any questions. Thank you for joining us in Washington.

Sincerely,

Craig Rothman
Expo Steering Committee
Co-Chair
Cardinal Health

Jeff Ashkenase
Expo Steering Committee
Co-Chair
GNYHA Services

2014 Expo Steering Committee

Committee Co-Chairs

**Craig Rothman**
Cardinal Health

**Jeff Ashkenase**
GNYHA Services

Committee Members

Craig Rothman
Cardinal Health

Pam Letendre
Novation

Ron Hartmann
MedAssets

Mike Bishop
HealthTrust

Henry Schein
Medical

Dennis Daar
Medical Strategies International, LLC

Jennifer Long
Amerinet

John Eppard
Sanofi

Hugh C. McLaurin
BDI Pharma

David Finley
Premier, Inc.

Connie Pettijohn
Smiths Medical

Ron Hartmann
MedAssets

Laura Seth
Novation

Mike Bishop
HealthTrust

Darby Thompson
Owens & Minor

Dennis Daar
Medical Strategies International, LLC

Rick Weinberg
Covidien

John Eppard
Sanofi

Jessica Wells
Novation

David Finley
Premier, Inc.

Linea Wilson
Paventia Health

Ron Hartmann
MedAssets

Laura Seth
Novation
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>3:00 pm – 6:00 pm</td>
<td>Registration Open</td>
<td>Capitol Registration Desk</td>
</tr>
<tr>
<td>3:00 pm – 6:00 pm</td>
<td>ANAE Workshop</td>
<td>Capitol Ballroom Salon H</td>
</tr>
<tr>
<td>6:00 pm – 7:00 pm</td>
<td>HSCA and HISCI Member Reception</td>
<td>Penn Avenue Terrace</td>
</tr>
</tbody>
</table>

**WEDNESDAY, OCTOBER 15**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 am – 5:30 pm</td>
<td>Registration Open</td>
<td>Capitol Registration Desk</td>
</tr>
<tr>
<td>8:00 am – 8:30 am</td>
<td>HISCI Member Meeting</td>
<td>Capitol Ballroom Salon E</td>
</tr>
<tr>
<td>8:30 am – 9:45 am</td>
<td>First Time Attendee Welcome and Orientation</td>
<td>Grand Ballroom Salon I</td>
</tr>
<tr>
<td>10:00 am – 10:15 am</td>
<td>Welcome and Opening Remarks</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>10:15 am – 11:00 am</td>
<td>Opening Keynote General Session with Haley Barbour</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>11:00 am – 11:15 am</td>
<td>Coffee Break</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>11:15 am – 12:15 pm</td>
<td>Perspectives from GPO &amp; Hospital Executives</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>12:15 pm – 1:15 pm</td>
<td>Networking Lunch</td>
<td>Capitol Ballroom Salon E-F</td>
</tr>
<tr>
<td>1:15 pm – 1:45 pm</td>
<td>Reverse Tradeshow Open to HISCI Members</td>
<td>See Page 11 for Locations</td>
</tr>
<tr>
<td>1:15 pm – 1:45 pm</td>
<td>Private Business Meetings for Non-HISCI Members</td>
<td>See Page 11 for Locations</td>
</tr>
<tr>
<td>1:45 pm – 3:15 pm</td>
<td>Reverse Tradeshow Open to All</td>
<td>See Page 11 for Locations</td>
</tr>
<tr>
<td>3:15 pm – 4:15 pm</td>
<td>Looking to the Future: Innovation in Supply Chain Technology</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>4:15 pm – 4:30 pm</td>
<td>Coffee Break</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>4:30 pm – 5:30 pm</td>
<td>On the Cusp: Optimizing Fee for Service Medicine While Transitioning to Value Based Care/ Reimbursement</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>5:30 pm – 6:30 pm</td>
<td>Chairmen’s Welcome Reception</td>
<td>Capitol Ballroom Salon E-F</td>
</tr>
</tbody>
</table>

On occasion, a photographer may take photos of attendees at the Healthcare Supply Chain Expo. Please be aware that these photos may appear in HSCA and/or HISCI brochures, programs, publications, websites, or other materials. A recording of all sessions will also take place at Expo, and the recordings may include the questions from audience members. Your attendance at the Expo constitutes your permission and consent for both the photography and session recordings.
**THURSDAY, OCTOBER 16**

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:50 am – 5:30 pm</td>
<td>Registration Open</td>
<td>Capitol Registration Desk</td>
</tr>
<tr>
<td>7:50 am – 9:00 am</td>
<td>Continental Breakfast</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>7:50 am – 9:00 am</td>
<td>GPO Showcases</td>
<td>See Page 6 for Locations</td>
</tr>
<tr>
<td>9:00 am – 12:30 pm</td>
<td>Modernizing the Supply Chain Into the 21st Century Workshop</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>9:00 am – 9:40 am</td>
<td>Keynote Presentation with Siobhan O’Bara</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>9:40 am – 10:25 am</td>
<td>Implications for Healthcare Panel</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>10:35 am – 11:25 am</td>
<td>Breakout Roundtable Discussion</td>
<td>Capitol Ballroom Salons E,F, I</td>
</tr>
<tr>
<td>11:35 am – 12:15 pm</td>
<td>Breakout Reactions Panel</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>12:15 pm – 1:40 pm</td>
<td>Networking Lunch</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>12:30 pm – 1:40 pm</td>
<td>GPO Showcases</td>
<td>See Page 7 for Locations</td>
</tr>
<tr>
<td>1:40 pm – 2:10 pm</td>
<td>Reverse Tradeshow Open to HISCI Members</td>
<td>See Page 11 for Locations</td>
</tr>
<tr>
<td>1:40 pm – 2:10 pm</td>
<td>Private Business Meetings for Non-HISCI Members</td>
<td></td>
</tr>
<tr>
<td>2:10 pm – 3:15 pm</td>
<td>Reverse Tradeshow Open to All</td>
<td>See Page 11 for Locations</td>
</tr>
<tr>
<td>3:15 pm – 4:15 pm</td>
<td>Supply Chain Leadership: Lessons from the Bellwether League</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>4:15 pm – 4:30 pm</td>
<td>Coffee Break</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>4:30 pm – 5:30 pm</td>
<td>GPOS: Increasing Efficiency and Reducing Costs for Healthcare Providers and Suppliers</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>5:30 pm – 6:30 pm</td>
<td>Evening Reception</td>
<td>12th Floor Terrace</td>
</tr>
</tbody>
</table>

**FRIDAY, OCTOBER 17**

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 am – 10:30 am</td>
<td>Registration Open</td>
<td>Capitol Registration Desk</td>
</tr>
<tr>
<td>8:00 am – 9:00 am</td>
<td>Continental Breakfast</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>9:00 am – 10:00 am</td>
<td>Perspectives from GPO &amp; Supplier Executives</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>10:00 am – 10:15 am</td>
<td>Coffee Break</td>
<td>Capitol Ballroom Foyer</td>
</tr>
<tr>
<td>10:15 am – 11:15 am</td>
<td>Promoting Transparency and Ethics in the Supply Chain</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
<tr>
<td>11:15 am – 11:30 am</td>
<td>Closing Remarks</td>
<td>Grand Ballroom Salon II-IV</td>
</tr>
</tbody>
</table>
Schedule of Events

TUESDAY, OCTOBER 14

3:00 pm – 6:00 pm
ANAE Workshop
Capitol Ballroom Salon H

6:00 pm – 7:00 pm
HSCA and HISCI Member Reception
Penn Avenue Terrace

Sponsored by

WEDNESDAY, OCTOBER 15

8:00 am – 8:30 am
HISCI Member Meeting
Capitol Ballroom Salon E

8:30 am – 9:45 am
First Time Attendee Welcome and Orientation
(first time attendees only)
Grand Ballroom Salon I

Presenters: Dennis Daar, Managing Partner, Medical Strategies International, LLC; Ron Hartmann, Senior Vice President, Pharmacy, MedAssets; Pam Letendre, Strategic Account Manager Healthcare Services, Henry Schein; Jessica Wells, Director, Supplier Relations, Novation LLC

Enjoy this exclusive welcome session, open to first-time attendees and hosted by members of the Expo Steering Committee. Hear an overview of the high-level networking and educational offerings available at Expo as well as tips on how to make the most out of your stay in Washington, DC. Interested individuals may participate in a guided walk-through of the Expo meeting space at the conclusion of the session.

10:00 am – 10:15 am
Welcome and Opening Remarks
Grand Ballroom Salon II-IV

Presenters: Todd Ebert, President and Chief Executive Officer, Amerinet, Inc., and HISCI Board Chairman; Jody Hatcher, President and Chief Executive Officer, Novation, LLC, and HSCA Board Chairman; Curtis Rooney, President, HSCA

10:15 am – 11:00 am
Opening Keynote Presentation: Haley Barbour, Former Governor of Mississippi
Grand Ballroom Salon II-IV

Well-versed in the most important political topics of the day, Haley Barbour will share his insights on the US healthcare debate. Weaving in hard-hitting political insights, he knows these issues like no one else and will evaluate them at the state and national level. Learn about the latest in politics from the perspective of someone who has lived it and done it.

11:00 am – 11:15 am
Coffee Break
Capitol Ballroom Foyer

Today’s “endless” coffee breaks sponsored by

Abbott
11:15 am – 12:15 pm
Perspectives from GPO & Hospital Executives
Grand Ballroom Salon II-IV

Moderator: Gary Gustafson, President, Preferred Marketing Programs
Presented by: Mike Browning, CPA, MBA, Chief Financial Officer, Parkview Health; Todd Ebert, President and CEO, Amerinet; Jody Hatcher, President and Chief Executive Officer, Novation; Brent Johnson, Vice President, Supply Chain and Support Services, Intermountain Healthcare

Learn how top GPO and hospital executives in the healthcare industry like to do business, and their reasons for choosing these best practices. This session will feature a question and answer segment.

12:15 pm – 1:15 pm
Networking Lunch
Capitol Ballroom Salon EF

1:15 pm – 1:45 pm
Reverse Tradeshow (open to HISCi members only)
Various Meeting Rooms (see page 11 for specific locations)

The Reverse Tradeshow is an opportunity for GPOs and IDNs to meet with their supplier partners. The tradeshow’s goal is to strengthen the relationships of all parties and facilitate the sales process.

1:15 pm – 1:45 pm
Private Business Meetings for Non-HISCi Members

1:45 pm – 3:15 pm
Reverse Tradeshow (open to all)
Various Meeting Rooms (see page 11 for specific locations)

3:15 pm – 4:15 pm
Looking to the Future: Innovation in Supply Chain Technology
Grand Ballroom Salon II-IV

Presenter: Harry Glorikian, Consultant

Discover what supply chain technology will look like in the future, and learn how it will affect how you do business. Hear about the latest advancements in diagnostic and therapeutic medicines, and the impact these innovations will have on the quality of patient care.

4:15 pm – 4:30 pm
Coffee Break
Capitol Ballroom Foyer

4:30 pm – 5:30 pm
On the Cusp: Optimizing Fee for Service Medicine While Transitioning to Value Based Care/Reimbursement
Grand Ballroom Salon II-IV

Presenter: Jacque Sokolov, MD, Chairman and Chief Executive Officer, SSB Solutions

Take part in an in-depth analysis and discussion regarding the evolving U.S. healthcare clinical, business and regulatory environment. Highlights will include the drivers that are changing fee-for-service medicine to multiple value-based models, how supply chain decisions are being transformed by bundled payments, shared savings and episodes of care, and “new” direct-to-provider organization models.

5:30 pm – 6:30 pm
Chairmen’s Welcome Reception
Capitol Ballroom Salon EF
Schedule of Events

THURSDAY, OCTOBER 16

7:50 am – 9:00 am
Continental Breakfast
Capitol Ballroom Foyer
Sponsored by Amerinet®

7:50 am – 9:00 am
GPO Showcases
Amerinet: Capitol Ballroom Salon E | MedAssets: Capitol Ballroom Salon F
Amerinet and MedAssets will present informational updates that pertain to suppliers in 30 minute segments. Showcases will be repeated in the second half hour, allowing you to attend both showcases during this session.

7:50 am – 8:20 am
GPO Showcase Session 1

8:30 am – 9:00 am
GPO Showcase Session 2

9:00 am – 12:30 pm
Modernizing the Supply Chain Into the 21st Century
Moderator: Curtis Rooney, President, HSCA
Grand Ballroom Salon II-IV
Join us for this interactive half-day workshop and take part in four different sessions that will explore the future of the supply chain.

9:00 am – 9:40 am
Keynote Presentation: Siobhan O’Bara, Senior Vice President, Industry Engagement, GS1 US
Siobhan O’Bara, senior vice president of industry engagement for GS1 US, is an accomplished leader with over 20 years’ experience in supply chain, logistics, and operations management. She is responsible for building long-term industry relationships through strategic and meaningful collaboration and serves as lead ambassador to the consumer packaged goods/grocery, healthcare, foodservice, fresh foods, apparel, and general merchandise industry sectors. Previously, she served as vice president of healthcare for GS1 US.

9:40 am – 10:25 am
Implications for Healthcare Panel
Presenters: Karen Conway, Industry Relations Director, GHX; Dirk Rodgers, Consultant, Dirk Rodgers Consulting, LLC, and RxTrace; Jim Scott, President and CEO, Applied Policy
Explore the implications that the Drug Quality Security Act (DQSA), unique device identification (UDI), and meaningful use have on the overall supply chain, and learn how these issues affect how you do business.
10:35 am – 11:25 am

**Breakout Roundtable Discussions**

DQSA: Capitol Ballroom Salon E | UDI: Capitol Ballroom Salon F | Meaningful Use: Grand Ballroom Salon I

Meet with the industry experts who presented in the *Implications for Healthcare* panel and take a closer look at the topics discussed. Attendees will provide feedback on the issues discussed, which will be shared by the moderators after reconvening.

11:35 am – 12:15 pm

**Breakout Reactions Panel**

**Presenters:** Elizabeth Gallenagh, Senior Vice President, Government Affairs and General Counsel, Healthcare Distribution Management Association (HDMA); Linda Rouse O'Neill, Vice President, Government Affairs, Health Industry Distributors Association (HIDA); Mike Schiller, Director of Supply Chain, AHRMM

After your breakout leader reports back on your discussion, grab a front row seat as representatives from leading healthcare organizations react to what was discussed and share challenges they’re currently facing, as well as possible solutions.

12:15 pm – 1:40 pm

**Networking Lunch**

*Capitol Ballroom Foyer*

12:30 pm – 1:40 pm

**GPO Showcases**

GNYHA: Capitol Ballroom Salon E | Novation: Capitol Ballroom Salon F | Premier: Grand Ballroom Salon I

GNYHA, Novation, and Premier will present informational updates that pertain to suppliers in 30 minute segments. Showcases will be repeated in the second half hour, allowing you to attend two showcases during this session.

12:30 pm – 1:00 pm

**GPO Showcase Session 3**

1:10 pm – 1:40 pm

**GPO Showcase Session 4**

1:40 p.m. – 2:10 p.m.

**Reverse Tradeshow (open to HISCI members only)**

Various Meeting Rooms (see page 11 for specific locations)

1:40 p.m. – 2:10 p.m.

**Private Business Meetings for Non-HISCI Members**

2:10 p.m. – 3:15 p.m.

**Reverse Tradeshow (open to all)**

Various Meeting Rooms (see page 11 for specific locations)
Schedule of Events

3:15 pm – 4:15 pm
Supply Chain Leadership: Lessons from the Bellwether League
Grand Ballroom Salon II-IV

Moderator: Patrick Carroll. Bellwether Founding Board Member and Secretary, and President, Patrick E. Carroll & Associates, Inc.

Presenters: William Donato, Bellwether Class of 2013, Vice President, Strategic Account Management DePuy Synthes companies of Johnson & Johnson; Raymond Seigfried, Bellwether Class of 2012, Senior Vice President, Christiana Care; Mary Starr, Bellwether Board Member and Treasurer, and Assistant Vice President, AdvantageTrust, HealthTrust Purchasing Group; John Strong, Bellwether Class of 2011 and Bellwether Board Member, and Principal, John Strong LLC

As the supply chain goes through constant change, the emphasis on leadership has never been greater. Learn how you can become a better leader and cope with the challenges of healthcare reform from a panel of Bellwether League honorees and board of directors members.

4:15 pm – 4:30 pm
Coffee Break
Capitol Ballroom Foyer

4:30 pm – 5:30 pm
GPOs: Increasing Efficiency and Reducing Costs for Healthcare Providers and Suppliers
Grand Ballroom Salon II-IV

Moderator: Melissa Andel. Health Policy Manager, Applied Policy

Presenters: Angie Boliver, Legal Counsel, Legal and Public Affairs, Novation; Blair Childs, Senior Vice President, Public Affairs, Premier; Brian Reardon, Principal, Venn Strategies

Health policy expert Melissa Andel from Applied Policy, Inc. will provide an overview of their recently published report, “GPOs: Helping to Increase Efficiency and Reduce Costs for Healthcare Providers and Suppliers.” In 2013, the U.S. Government Accountability Office (GAO) sent a questionnaire to five large GPOs requesting information on a broad range of issues related to their role in the health care supply chain. Using the data provided by those five major GPOs, Applied Policy published a report containing important findings about GPO contracting and business practices. A panel of policy experts and GPO representatives will engage in a discussion about this report and its meaning for the future of this highly competitive industry.

5:30 pm – 6:30 pm
Evening Reception
12th Floor Terrace

HSCA Antitrust Policy

The Healthcare Supply Chain Association (HSCA) follows a rigorous program of compliance with the Sherman Act and other antitrust statutes. This policy statement provides a reference for members of HSCA and others who attend association functions. All who attend HSCA meetings should read and understand this statement. Adherence to the Antitrust Policy will avoid potential violations by individuals, member firms, and HSCA itself. HSCA is committed to full compliance with antitrust laws.

Be sure to review these important guidelines, available at www.supplychainassociation.org/antitrustpolicy.
FRIDAY, OCTOBER 17

8:00 am – 9:00 am
Continental Breakfast
Capitol Ballroom Foyer

9:00 am – 10:00 am
Perspectives from GPO & Supplier Executives
Grand Ballroom Salon II-IV
Moderator: Robert “Bud” Bowen, Former President and Chief Executive Officer, Amerinet
Presenters: Kelvyn H. Cullimore, President and CEO, Dynatronics; Todd Ebert, President and CEO, Amerinet; Durrall Gilbert, President, Supply Chain Services, Premier; Vittorio Puppo, President and CEO, Bracco Diagnostics; Jamie Condie, President, BD, US Region; Michel Paul, Johnson & Johnson, President, Global Strategic Customer Solutions

GPO and supplier executives will discuss the state of the healthcare supply chain industry and how healthcare reform legislation has affected their business, members, customers, and outlook for the future.

10:00 am – 10:15 am
Coffee Break
Capitol Ballroom Foyer

10:15 am – 11:15 am
Promoting Transparency and Ethics in the Supply Chain
Grand Ballroom Salon II-IV
Moderator: Robert Bennett, Former United States Senator (R-UT), and Senior Policy Advisor, Arent Fox
Presenters: Terry Chang, MD, JD, Associate General Counsel and Director, Legal and Medical Affairs, AdvaMed; Phil English, Former United States House of Representatives Congressman (R-PA), and Coordinator, Healthcare Group Purchasing Industry Initiative (HGPII)

Join an executive level discussion on pertinent issues affecting ethical business practices in the healthcare supply chain. Hear from industry experts who are handling these issues on a daily basis.

11:15 am – 11:30 am
Closing Remarks
Grand Ballroom Salon II-IV
Presenter: Mike Copps, Executive Director, HISCI
Reverse Tradeshow

Amerinet, Inc
www.amerinet-gpo.com

GNYHA Ventures
www.gnyha.org

HealthTrust Purchasing Group
www.healthtrustpg.com

Innovatix
www.innovatix.com

MedAssets
www.medassets.com

MMCAP
www.mmcap.org

Novation, LLC
www.novationco.com

Premier, Inc
www.premierinc.com

Provista
www.provistaco.com

Dirksen
Rayburn
State
Rayburn
Capitol Ballroom Salon D
Treasury
Capitol Ballroom Salon G
Commerce
Cannon

INTERESTED IN HSCA OR HISCI MEMBERSHIP?
LEARN MORE ABOUT THEM HERE:

The Healthcare Supply Chain Association (HSCA) is a broad-based trade association that represents 14 group purchasing organizations. HSCA members aggregate purchasing power to help provide the best products at the best value to American healthcare providers and deliver annual healthcare cost savings of $36 billion. HSCA serves its members and an evolving supply chain through advocacy, education, ethics, information and networking. To learn more about HSCA check out their website at www.supplychainassociation.org.

The Healthcare Industry Supply Chain Institute (HISCI)—much like the Expo—puts you at the table with GPO decision makers to share best practices, participate in educational activities, and network. Join today and receive the rest of 2014 for free; your membership will be good through 2015. Membership gives everyone in your organization access to HISCI’s many member benefits, including discounts to these events as well as our new website with a GPO member directory, a HISCI member directory, monthly educational webinars (live and on-demand), GPO 101 resources, a career center, and more. Learn more at www.hiscionline.org/membership.
Bringing the B2C experience to the B2B world

In the current healthcare environment it is critical for materials managers to drive efficient and effective cost management throughout the procurement life cycle. Premier delivers high-performing supply chain technology to help you help your customers across the entire continuum of care.

Consumer websites offer convenient and intuitive ways for buyers to shop online. E-commerce retailers have created platforms that provide real-time information in the look and feel that buyers want. Healthcare B2B can provide this to its buyers and Premier Marketplace is how.

Learn more about Premier Marketplace and all of our supply chain solutions at Premier’s Reverse Tradeshow

COMMERCE ROOM
ON THE MEETING ROOM LEVEL

Wed., Oct 15th • 1:15 p.m. – 3:15 p.m.
Thurs., Oct 16th • 1:40 p.m. – 3:15 p.m.
Expo Sponsors

HSCA and HISCI thank the following companies for their generous support of the 2014 Healthcare Supply Chain Expo:

GOLD SPONSORS

Abbott (NYSE: ABT) is a global healthcare company devoted to improving life through the development of products and technologies that span the breadth of healthcare. With a portfolio of leading, science-based offerings in diagnostics, medical devices, nutritional, and branded generic pharmaceuticals, Abbott serves people in more than 150 countries and employs approximately 70,000 people.

Premier is a performance improvement alliance of more than 2,800 U.S. hospitals and 95,000 other healthcare sites using the power of collaboration to lead the transformation to high-quality, cost-effective care.

BRONZE SPONSORS

Amerinet, Inc., a leading national healthcare solutions organization, enriches healthcare delivery for members through resources, guidance, and support that help lower costs, raise revenue, and champion quality.

Baxter International Inc., through its subsidiaries, assists healthcare professionals and their patients with the treatment of complex medical conditions, including hemophilia, immune disorders, cancer, infectious diseases, kidney disease, trauma, and other conditions. The company applies its expertise in medical devices, pharmaceuticals, and biotechnology to make a meaningful difference in patients’ lives.

Cardinal Health is a $108 billion healthcare services company that improves the cost-effectiveness of healthcare. Cardinal Health helps pharmacies, hospitals, ambulatory surgery centers, and physician offices focus on patient care while reducing costs, enhancing efficiency, and improving quality.

CONTRIBUTING SPONSORS
HSCA and HISCI Leadership

Chair
Jody Hatcher
Novation, LLC

Immediate Past Chair
Todd Ebert
Amerinet, Inc.

Chair Elect/Public Policy Chair
Lee Perlman
GNYHA Ventures, Inc.
Greater New York Hospital Association (GNYHA)

Treasurer
Michelle Pleiness
HPS

Secretary
Durral Gilbert
Premier, Inc.

Board of Directors
Rand Ballard
MedAssets

Geoff Brenner
Texas Purchasing Coalition

Alan Dahlgren
Minnesota Multistate Contracting Alliance for Pharmacy (MMCAP)

Ed Jones
HealthTrust Purchasing Group

Dan Thomas
Provista

Curtis Rooney
Healthcare Supply Chain Association (HSCA)

Chair
Todd Ebert
Amerinet, Inc.

Immediate Past Chair
Rand Ballard
MedAssets

Vice Chair
Amy Rhine-Pallas
Abbott

Treasurer
Bob Glover
Cardinal Health

Secretary
John Eppard
Sanofi

Board of Directors
Bill Barr
Henry Schein Medical

Dave Edwards
Premier, Inc.

Ron Hartmann
MedAssets

Pam Letendre
Henry Schein Medical

Ash Luthra
LSL Industries

Fred Pane
The Medicines Company

Darrel Weatherford
HealthTrust Purchasing Group

Rick Weinberg
Covidien

Mike Copps
Healthcare Industry Supply Chain Institute (HISCI)

Curtis Rooney
Healthcare Supply Chain Association (HSCA)
# HSCA and HISCI Members

## HSCA MEMBERS

<table>
<thead>
<tr>
<th>Amerinet</th>
<th>MMCAP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Children’s Hospital Association</td>
<td>Novation, LLC</td>
</tr>
<tr>
<td>GNYHA Services</td>
<td>Premier, Inc.</td>
</tr>
<tr>
<td>HealthTrust Purchasing Group</td>
<td>PRIME</td>
</tr>
<tr>
<td>HPS</td>
<td>Provista</td>
</tr>
<tr>
<td>Innovatix</td>
<td>Texas Purchasing Coalition</td>
</tr>
<tr>
<td>MedAssets</td>
<td>Yankee Alliance</td>
</tr>
</tbody>
</table>

## HISCI MEMBERS (AS OF SEPTEMBER 20, 2014)

<table>
<thead>
<tr>
<th>Abbott Laboratories</th>
<th>Grifols</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Endoscopy Devices, Inc.</td>
<td>Guerbet, LLC</td>
</tr>
<tr>
<td>Amerisourcebergen</td>
<td>Henry Schein Inc.</td>
</tr>
<tr>
<td>Astellas Pharma US, Inc</td>
<td>Hill-Rom</td>
</tr>
<tr>
<td>AstraZeneca</td>
<td>International Laundry Services, Inc.</td>
</tr>
<tr>
<td>Baxter Healthcare Corporation</td>
<td>LSL Industries</td>
</tr>
<tr>
<td>BDI Pharma</td>
<td>Medical Strategies International, LLC</td>
</tr>
<tr>
<td>Bedford Laboratories</td>
<td>Medline Industries, Inc.</td>
</tr>
<tr>
<td>BioCare</td>
<td>Mylan Institutional, Inc.</td>
</tr>
<tr>
<td>BSI Healthcare Audit Services</td>
<td>Octapharma</td>
</tr>
<tr>
<td>BSN Medical</td>
<td>Owens &amp; Minor</td>
</tr>
<tr>
<td>Cardinal Health</td>
<td>Paventia Health</td>
</tr>
<tr>
<td>CareFusion</td>
<td>PDC</td>
</tr>
<tr>
<td>Compression Therapy Concepts</td>
<td>Pfizer, Inc</td>
</tr>
<tr>
<td>Covidien</td>
<td>Praxair Distribution, Inc.</td>
</tr>
<tr>
<td>DeRoyal</td>
<td>Propper Manufacturing</td>
</tr>
<tr>
<td>Econdisc Contracting Solutions</td>
<td>Quest Diagnostics</td>
</tr>
<tr>
<td>Eli Lilly and Company</td>
<td>Sagent Pharmaceuticals</td>
</tr>
<tr>
<td>Encompass</td>
<td>Sanofi Aventis</td>
</tr>
<tr>
<td>Favorite Healthcare Staffing</td>
<td>Sizewise Rentals, LLC</td>
</tr>
<tr>
<td>FFF Enterprises, Inc.</td>
<td>Smiths Medical</td>
</tr>
<tr>
<td>Fresenius-Kabi USA, LLC</td>
<td>Teva Pharm</td>
</tr>
<tr>
<td>Fujifilm Medical Systems, Inc.</td>
<td>The Dial Corporation</td>
</tr>
<tr>
<td>GE Healthcare</td>
<td>The Medicines Company</td>
</tr>
<tr>
<td>Genentech</td>
<td>The Procter &amp; Gamble Co.</td>
</tr>
<tr>
<td>GlaxoSmithKline</td>
<td>Vendor Credentialing Service</td>
</tr>
<tr>
<td></td>
<td>W.L. Gore &amp; Associates</td>
</tr>
</tbody>
</table>
The Buyer’s Guide for Pharmacy Management

Known as the “Yellow Pages of Pharmacy,” the Pharmacy Platinum Pages is published annually and serves the profession as a high-quality and relevant buyer’s guide. Celebrating its 10th anniversary, the 2015 Pharmacy Platinum Pages will feature more than 350 company profiles and enhanced company sponsorships.

For more information, or to register for your FREE subscription, visit: rxplatinumpages.com
WITH 8,100 WORLDWIDE LOCATIONS, WE ARE EVERYWHERE YOU NEED US.

The Business Rental Program from Enterprise and National offers more than 8,100 worldwide rental car locations, allowing you and your co-workers convenient access where you live and work – even if that’s halfway around the world.

Visit www.enterpriseholdings.com/business or call 1-877-881-5500 to learn more.

National and the “flag” are trademarks of Vanguard Trademark Holdings, USA LLC. Enterprise and the “e” logo are trademarks of Enterprise Holdings, Inc. © 2014 Enterprise Holdings, Inc. F01216 09.14
Visit MMCAP at the 2014 Healthcare Supply Chain Expo Reverse Tradeshow

Minnesota Multistate Contracting Alliance for Pharmacy

www.mmcap.org
(651) 201-2420